

NEXT STEP CAPITAL CORP.

September 3, 2019

AC Elevator Co. Ltd.
10 Coles Avenue
Ajax, Ontario
L1T 3G7
Attn: Alex Colter & Iain Anderson

Alex/Iain,

I wanted to be sure to congratulate you on the completion of the recent elevator modernization project at 41-43 Colborne Street.

When we went through the tendering process, your pricing and timeline came in more aggressive than your competitors, I was skeptical that you would be able to deliver both on time and on budget. I'm very pleased that my skepticism was proven wrong.

Again, I understand ours was a complicated project with a compressed timeline, which was further complicated by a tenant move out during the process. I wanted to extend my gratitude again for making the process as easy and uncomplicated as can be expected.

I have been through a few similar processes and it is clear to me that I would not hesitate to use your company or recommend you in the future.

Please feel free to use this letter in the future if it would help with the bidding process. Furthermore, I'd be happy to chat with any prospective clients if need be.

Sincerely,

NEXT STEP CAPITAL CORP.



Per: Ely Rechtsman

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